



## SMB Ready, High Quality, Low TCO

Do you have an aging copier or multifunction printer that's not meeting your needs? Now you can buy or lease a new Xerox *and* round out a successful print management strategy!

Enjoy a tailored selection of competitively priced Xerox A3 multifunction printers paired with our comprehensive print management services. Refresh your fleet with devices that meet your productivity needs with low total cost of ownership.

### Why upgrade with STS?

Customers often ask us for recommendations and we diligently seek out the best overall solution for their needs.



Leverage our expertise based on serving thousands of customers and our partnerships. We've negotiated excellent pricing for state-of-the-art devices that are a perfect fit for SMB copier refresh needs.

Model*	AltaLink B8045	AltaLink C8035	AltaLink C8055
			
Type	Monochrome	Color	Color
Speed	45ppm	35ppm Color or Black	50ppm Color 55ppm Black
Max print resolution	1200x1200	1200x2400	1200x2400

\* All units include finisher, single-line fax, delivery, and installation!

**Just in time for your expiring leases. Replace aging or underperforming multifunction printers** with tailor-fit Xerox devices and MPowerPrint® managed print services†. For every device sold or leased, your services will include:

- Expert strategy recommendations
- Comprehensive management and optimization of your printer
- Onsite service
- Just-in-time consumables replenishment
- Cartridge recycling
- Ongoing consultation and reporting

**Talk to your STS account representative today and ask for an analysis of your entire print environment! Call 800-228-3628.**

†Existing MPowerPrint customers: contact your account manager for pricing.

## Start Developing Your Print Strategy

Move out of reactive mode! Contact Scantron Technology Solutions to talk about developing a managed print strategy that makes sense for your company. Learn more at [www.scantrons.com/mps-smb](http://www.scantrons.com/mps-smb).

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2020 South 156th Circle, Omaha, NE 68130 | 800.722.6876 | [www.scantron.com](http://www.scantron.com)

SMART STARTS HERE